

**Contract Validity: 01 January - 31 December 2019 (Amended May 22)**

TOUR CODE: HA9A03

**AIR CHINA – 2019 CA Beyond China Net Contract**

ORIGIN	GATEWAY (via)	DESTINATION	BOOKING CLASS	COMMISSION
DOMESTIC CANADA (All Cities)	YVR	Region (HKG,TPE,MFM), Asia, South-East Asia, Middle East, Europe, South America, Africa, Oceania	F/J	15%
			A/C/D/Z/R/G/E	10%
			Y/B/M/U/H/Q/V/W/S/T/L	9%
DOMESTIC CANADA (All Cities)	YUL	Region (HKG,TPE,MFM), Asia, South-East Asia, Middle East, Europe, South America, Africa, Oceania	F/J	8%
			A/C/D/Z/R/G/E	8%
		HAV	Y/B/M/U/H/Q/V/W/S/T/L	7%
			F/A/J/C/D/Z/R/G/E	10%
CANADA & US	LAX/SFO/SJC/IAH/IAD/ EWR/JFK/HNL	Region (HKG,TPE,MFM), Asia, South-East Asia, Middle East, Europe, South America, Africa, Oceania	F/A/J/C/D/Z/R/G/E	7%
			Y/B/M/U/H/Q/V/W/S/T/L	5%
WORLDWIDE (excl. CHINA & REGION)	Any CA Gateway	Any CA Destination	Any Class	2%
CHINA & REGION (incl.HKG,TPE,MFM)	China	Any CA Destination	Any Class (incl. YUS/YE/YEU/Y16 fare basis)	0%

备注: No Discount for Infants

# HA9A03 - 2019 Canada to Worldwide (Excluding Mainland China) Exclusive Commission

## QUALIFYING TERMS & CONDITIONS

<b>CARRIER APPLICATION</b>	Transpacific/transcontinental/regional travel must be via <b>CA numbered &amp; operated flight.</b>
<b>SALES APPLICATION</b>	The sale and ticket issuance must originate and be processed in Canada. All tickets issued under this contract must be validated using CIP999.
<b>QUALIFYING ITINERARIES</b>	One-Way, Round-Trip and Open-Jaw itineraries are permitted. <b>Destination for beyond Mainland China only.</b>
<b>FARE BASIS</b>	Through-fare ONLY. <b>System auto-quote only, cannot manually input fare.</b>
<b>QUALIFYING PASSENGERS</b>	ALL types <b>(Except infants; Infants please use published rate)</b>
<b>COMBINATIONS</b>	<b>Combination not permitted.</b>
<b>TICKETING RESTRICTIONS</b>	IT/Bulk tickets permitted when using this contract. Incorrect ticketing may result in a C\$50 administration fee in addition to the value of the under collected charges.
<b>TOUR CODE</b>	Contract Code HA9A03 must show on ticket under Tour Code Box. <b>Tour Code must be auto-quoted, cannot manually input tour code.</b> Missing tour code may result in a C\$50 agency debit memo.
<b>ENDORSEMENT</b>	All ticket endorsements apply per the published fare rules.
<b>MARK-UP POLICY</b>	Mark-up must not exceed 25% of the net fare.