

Markets: CA/USA/South America to Southwest Pacific and USA to Europe

Point of Sale: Canada

Commissions on Air New Zealand Published Fares

Tour Code: NC0126

Issue No: 1

1-Jul-19

Effective: 01 July 2019

Replace Issue Date:

Last ticket date: 30 June 2020

Canada, USA or South American to Southwest Pacific and North America to Europe

FROM	TO	Cabin	Fare Type	Commission
Canada	New Zealand or Pacific Is.	Business Premier	C-, D-, Z-, J-	14%
		Premium Economy	U-, E-, O-, A-	12%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	10%
	Australia	Business Premier	C-, D-, Z-, J-	18%
		Premium Economy	U-, E-, O-, A-	15%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	12%
USA	New Zealand, Australia or Pacific Is.	Business Premier	C-, D-, Z-, J-	16%
			J-	14%
		Premium Economy	U-, E-, O-, A-	14%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	14%
South America	New Zealand, Australia or Pacific Is.	All Cabins	All Classes	5%
New Zealand, Australia or Pacific Is.	Canada or USA	Business Premier	C-, D-, Z-, J-	12%
		Premium Economy	U-, E-, O-, A-	12%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-	5%
Los Angeles (LAX) or any North American gateways with published fares on Air NZ	London (LHR) and those destinations within Europe, The Middle East, Africa, Central Asia and India with published through fares on Air NZ.	Business Premier	C-, D-, Z-, J-	12%
		Premium Economy	U-, E-, O-, A-	11%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	9%
London (LHR)	Los Angeles (LAX)	Business Premier	C-, D-, Z-, J-	5%
		Premium Economy	U-, E-, O-, A-	
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	

For round-trip itineraries which include booking classes with different commission levels on the outbound and inbound portions of the journey, the commission associated with each booking class will apply to the respective portion of the journey

All other rules and conditions of the sale of Published Fares shall apply

Ancillary Products: Economy Skycouch™, pre-paid bags, pre-paid seats, unaccompanied minors (UM) fees.	Ancillary Products issued on Electronic Miscellaneous Document (EMD) remitted through ARC or BSP will be eligible for the same commission/discount level associated with the ticket.
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Markets: CA/USA to Southwest Pacific and USA to Europe

Point of Sale: Canada

Net fare version of Air New Zealand Published Fares

Tour Code: BD0220

Issue No: 1

1-Jul-19

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Air NZ will provide you with a Net Fare version of Air New Zealand Published Fares in the markets, for the booking classes, and the discounts listed below. They will be available to you as private fares in your Global Distribution System ("GDS")

FROM	TO	Cabin	Fare Type	Commission
Canada	New Zealand or Pacific Is.	Business Premier	C-, D-, Z-, J-	14%
		Premium Economy	U-, E-, O-, A-	12%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	10%
	Australia	Business Premier	C-, D-, Z-, J-	18%
		Premium Economy	U-, E-, O-, A-	15%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	12%
USA	New Zealand, Australia or Pacific Is.	Business Premier	C-, D-, Z- J-	16% 14%
		Premium Economy	U-, E-, O-, A-	14%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	14%
		Los Angeles (LAX) or any North American gateways with published fares on Air NZ	Business Premier	C-, D-, Z-, J-
		Premium Economy	U-, E-, O-, A-	11%
		Economy	Y-, B-, M-, H-, Q-, V-, W-, T-, L-, S-, G-, K-	9%

NET FARE RULES	
1. Tour code:	BD0220 (The tour code field will be automatically populated with the appropriate tour code)
2. Ticketing:	Ticketing must be validated on Air New Zealand (086) stock. Bulk ticketing required.
3. Fare Basis Code:	These Net Fares will reflect in your GDS system with the same fare basis code as the Published Fare plus the ticket designator AN , separated from the fare basis code by a slash ("/"). Example: Fare basis code for published fare: SXA5, KN4, KN70 Fare basis code for net fare version of fares: SXA5/AN, KN4/AN, KN70/AN

All other rules and conditions of the sale of Published Fares shall apply

Ancillary Products: Economy Skycouch™, pre-paid bags, pre-paid seats, unaccompanied minors (UM) fees.	Ancillary Products issued on Electronic Miscellaneous Document (EMD) remitted through ARC or BSP will be eligible for the same commission/discount level associated with the ticket.
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Important:

These Net Fares are non-commissionable, since the incentive commission has already been applied to discount the Published Fare levels down to a net level.

GDS entries:

These net fares are filed with a ITX passenger type code in your GDS, and are displayed and auto-priced with the following entries:

Sabre:	Fare display: FQLAXSYD12NOV-NZ#PJCB or FQLAXAKL12NOVCB-NZ#PV
	Auto-pricing: WPPJCB
Apollo:	Fare display: \$DLAXSYD12NOV*NZ:P
	Auto-pricing: \$B:P
Worldspan:	Fare display: 4FLAXSYD12NOVSR-NZ
	Auto-pricing: 4PFSR.SR
Amadeus:	Fare display: FQDLAXAKL/ANZ/D01SEP/R,-JCB,U
	Fare display: FXX/R,U

For questions:	Email SalesSupportNA@airnz.com or Call (866)351-9528
Air NZ Travel Agent website	www.airnzagent.ca