1. **UPFRONT COMMISSIONS.**

2.1. The Parties agreed on the following levels of upfront commission for sales on UIA ticket stock (PS/566) generated via BSP Canada in the territory of Canada:

2.1.1. **For sales containing transatlantic sector on UIA's operated flights between JFK/YYZ and KBP**:

- <u>Outbound transportation on UIA's flights only</u> (coach, premium economy and business classes): 9% of all Published Fares.
Exceptions:
JFK/YYZ-KBP (RT/OW): 6% of all Published Fares coach class only.

- <u>Outbound Combined transportation</u> on UIA's flights, UIA's flights and flights of UIA's Interline partners using side trip fares and end-on-end fares combinations (coach, premium economy and business classes): 6% of all Published Fares.

- <u>Inbound transportation</u> (coach, premium economy and business classes): 3% of all Published Fares.
Exception: KBP origin – 0%.

2.1.2. For sales of other routes: 0%;

2.1.3. Sales not including segments on UIA's flights are prohibited on UIA's ticket stock.

2.1.4. Upfront commission levels do not apply to Net Fares (Groups, Nego fares, IT/BT fares, seamen fares, FIT, etc.).

2.2. The Parties agreed that these upfront commission levels are valid from June 01, 2018 to December 31, 2018. The Parties agreed that any other upfront commission levels (promotional levels, etc.) are not applicable to this Agreement.

Examples:
1.	YYZ-KBP-YYZ (OW or RT)= 6% POS comm (including possible Interline segments with WS/AC: YOW-xYYZ-KBP)
2.	YYZ-KBP-xTLV (OW or RT) = 9% POS comm
3.	KBP-YYZ-KBP =0% (+ Interline segments from YYZ locally)
a.	0% from KBP, 3% from everywhere else, with the transatlantic leg on UIA
4.	DEL-KBPx-YYZ RT = 3% (Foreign destinations heading to Canada/USA)

Other segments/routes examples:
A.	If agency with AIP issues only KBP-LWO or other domestic Ukraine PS flights = 0%
B.	YYZ-KBP-LWO RT = 9%
a.	If Interline from Canada, such as YOW/YUL to YYZ-xKBP-LWO = 6%
C.	If agency issues other International PS flights without long haul to/from N. America = 0% (example: FRA-KBP)