

Effective Sales Date: **08OCT2017**

China Eastern Airlines Agent GDS Sales Commission Reminder								
Sales Area	Fares of Class	Originating From (By MU/FM)	Segments				Child	Infant
			International (include HKG, TPE, MFM); International + CN Domestic		Pure CN Domestic	Pure International		
			MU/FM	MU + INTERLINE (except AC)	MU/FM OR Other Carriers	Other Carriers		
Canada	First /Business /Economy Class	Canada Gateway*	7%	7%	0%	0%	Same As Adult	0%
		Mainland China; Korea; Europe (excluding Russia);	0%	0%				
		All Other Cities	3%	3%				

* Canada Gateway – YVR/YYZ

Example:

1) YYC-**WS**-YVR-**MU**-PVG-**MU**-HKG-**MU**-PVG-**MU**-YVR-**WS**-YYC

 Claim 7% Sales Commission for the whole ticket;

2) YUL-**AC**-YYZ-**MU**-PVG-**MU**-PVG-**MU**-YYZ-**AC**-YUL

 Claim 3% Sales Commission for the whole ticket;

3) YVR-**MU**-PVG-**MU**-DEL-**CZ**-CAN-**CZ**-YVR

 Claim 7% Sales Commission for the whole ticket;

4) YVR-**AC**-PVG-**MU**-YVR

 0% Sales Commission.

Commission is NOT applicable on the following:

- Other airlines code-share flights operated by MU/FM
- Taxes and fees
- Upgrade charges
- Excess baggage, nor other surcharges
- Industry discount tickets (ID/AD)
- FFP redemption

Please note that this Reminder is **for REFERENCE ONLY**. Commission Rate policy may be revised at any time at the discretion of China Eastern. For the latest updates and the most accurate commission policy, please refer to the **Airline Pages** in your GDS.