

Dear Travel Partner,

Beijing Capital airlines is officially setting up a 7% standard commission on GDS for SIT1 sales (ex-canada)

	Notes and application	BSP CLAIM	Remarks
		All classes (except P)	
INTERNATIONAL	All published fares ex Canada to China (SIT1)	7.0%	Must be on JD plate. 100% JD Carriage. ticketing available for Amadeus, Sabre Galileo/Apollo, Worldspan GDS
	All published fares ex China to Canada sold and ticketed in Canada (SOTO)	5.0%	Must be on JD plate. Can include interlining partners (GS, HX, HU only)
	JD Plate with NIL JD content	Free	Not allowed

Once again, thank you for your continuous support to Beijing Capital Airlines Vancouver office.

Best regards



高松 George Gao

市场部国际业务中心

Marketing Dep.International
Business Center

温哥华办事处总经理

General Manager - Vancouver office

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From: 高松3

Sent: Monday, September 26, 2016 6:20 AM

To: 彭新秀 (xx_peng@hnair.com) <xx_peng@hnair.com>

Subject: Beijing Capital Airlines - YVR to Hangzhou and Qingdao direct services on December 30th

Dear Travel Partners,

On behalf of Beijing Capital Airlines, we would like to share with you our **fare structure (published fare)** and **business pass product** as we have now set a standard commission of **5%** on BSP sales.

If you have any questions or inquiry, feel free to contact me.

Best regards



高松 George Gao

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